

## Message Text

UNCLASSIFIED

PAGE 01 MEXICO 02919 092226Z  
ACTION XMB-04

INFO OCT-01 ARA-10 ISO-00 AID-05 CIAE-00 COME-00 EB-08  
FRB-01 INR-07 NSAE-00 USIA-15 TRSE-00 OPIC-06 SP-02  
LAB-04 SIL-01 OMB-01 /065 W  
-----100710Z 093183 /12  
R 092100Z MAR 77  
FM AMEMBASSY MEXICO  
TO SECSTATE WASHDC 786

UNCLAS MEXICO 2919

E.O. 11652: N/A  
TAGS: EFIN, MX  
SUBJ: EXIMBANK GUARANTEE BG-9449/G-120-46;  
EMBOTELLADORA O'KEY DE TABASCO, S. A. (O'KEY)

REF: STATE 47361

1. EMBASSY CONTACTED FELIPE DEL RIO GOMEZ, ONE OF O'KEY'S OWNERS, MARCH 4 RE OVERDUE PAYMENTS REPORTED REFTEL. DEL RIO ADMITTED PAYMENTS ON THIS OBLIGATION WERE OVERDUE, AND ATTRIBUTED DELAY IN MAKING PAYMENTS TO PROBLEMS STEMMING FROM DEVALUATION OF PESO. HOWEVER, HE THOUGHT THAT PERHAPS O'KEY HAD MADE PAYMENT BY NOW, AND PROMISED TO CONTACT HIS SON-IN-LAW, ENRIQUE NADAL, GENERAL MANAGER OF O'KEY TO ASCERTAIN WHETHER PAYMENT HAD BEEN MADE. (NOTE: DEL RIO WAS NOT IN VILLAHERMOSA WHEN EMBASSY CONTACTED HIM, BUT IN CORDOBA, VERACRUZ). DEL RIO ALSO SAID MANUEL BECERRA HERNANDEZ IS NO LONGER ASSOCIATED WITH COMPANY.

2. ON MARCH 7 EMBASSY CONTACTED O'KEY GENERAL MANAGER NADAL, WHO CONFIRMED THAT PAYMENT HAD NOT BEEN MADE. (NOTE: O'KEY'S VILLAHERMOSA TELEPHONE NUMBER IS 931-240-00) HOWEVER, NADAL SAID O'KEY WILL PAY OVERDUE BALANCE DURING THE LAST WEEK OF MARCH OR EARLIER, IF NO PROBLEMS ARISE. SHOULD O'KEY BE UNABLE TO MAKE PAYMENT DURING LAST WEEK OF MARCH NADAL WILL COMMUNICATE  
UNCLASSIFIED

UNCLASSIFIED

PAGE 02 MEXICO 02919 092226Z

WITH MELLON BANK TO ATTEMPT RE-SCHEDULING OF PAYMENT.

3. EMBASSY ALSO CONTACTED A LEADING BANK IN VILLAHERMOSA, WHICH REPORTED IT HAS HAD VERY GOOD CREDIT RELATIONS WITH O'KEY; THAT O'KEY ALSO MAINTAINS CREDIT RELATIONS WITH OTHER BANKS; AND PROVIDED FOLLOWING INFORMATION ON O'KEY: O'KEY WAS ESTABLISHED MARCH 17, 1964, AND HAS ANNUAL SALES OF 17.6 MILLION PESOS.

NOVEMBER 1976 BALANCE SHEET DATA (IN MILLIONS OF PESOS) FOLLOWS:  
CURRENT ASSETS 9.3; FIXED ASSETS 8.6; DEFERRED ASSETS 0.9;  
CURRENT LIABILITIES 7.9; AUTHORIZED CAPITAL 8.0. BANK ALSO  
INFORMED EMBASSY THAT IN ADDITION TO DEL RIO, CURRENT OWNERS  
OF O'KEY ARE FERNANDO BUENO LAZARO AND EMILIO BUENO LAZARO.

4. A SECOND BANK INFORMED EMBASSY O'KEY IS HIGHLY REGARDED  
FIRM IN VILLAHERMOSA.

5. A COMMERCIAL REPORTING AGENCY DIRECTORY CODES O'KEY'S  
FINANCIAL STRENGTH AT BETWEEN 8 AND 16 MILLION PESOS.

6. IF O'KEY DOES NOT MAKE OVERDUE PAYMENT BY END OF MARCH AND  
DOES NOT COMMUNICATE WITH MELLON BANK RE POSSIBLE RE-SCHEDULING  
OF PAYMENT, EMBASSY WOULD APPRECIATE BEING ADVISED SO THAT IT  
CAN MAKE FOLLOW-UP APPROACH TO O'KEY.  
THOMPSON

UNCLASSIFIED

NNN

## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01-Jan-1994 12:00:00 am  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** DEBT REPAYMENTS  
**Control Number:** n/a  
**Copy:** SINGLE  
**Sent Date:** 09-Mar-1977 12:00:00 am  
**Decaption Date:** 01-Jan-1960 12:00:00 am  
**Decaption Note:**  
**Disposition Action:** n/a  
**Disposition Approved on Date:**  
**Disposition Case Number:** n/a  
**Disposition Comment:**  
**Disposition Date:** 01-Jan-1960 12:00:00 am  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
**Disposition Remarks:**  
**Document Number:** 1977MEXICO02919  
**Document Source:** CORE  
**Document Unique ID:** 00  
**Drafter:** n/a  
**Enclosure:** n/a  
**Executive Order:** N/A  
**Errors:** N/A  
**Expiration:**  
**Film Number:** D770082-0168  
**Format:** TEL  
**From:** MEXICO  
**Handling Restrictions:** n/a  
**Image Path:**  
**ISecure:** 1  
**Legacy Key:** link1977/newtext/t19770378/aaaacqqk.tel  
**Line Count:** 80  
**Litigation Code IDs:**  
**Litigation Codes:**  
**Litigation History:**  
**Locator:** TEXT ON-LINE, ON MICROFILM  
**Message ID:** 725d5ebb-c288-dd11-92da-001cc4696bcc  
**Office:** ACTION XMB  
**Original Classification:** UNCLASSIFIED  
**Original Handling Restrictions:** n/a  
**Original Previous Classification:** n/a  
**Original Previous Handling Restrictions:** n/a  
**Page Count:** 2  
**Previous Channel Indicators:** n/a  
**Previous Classification:** n/a  
**Previous Handling Restrictions:** n/a  
**Reference:** 77 STATE 47361  
**Retention:** 0  
**Review Action:** RELEASED, APPROVED  
**Review Content Flags:**  
**Review Date:** 23-Nov-2004 12:00:00 am  
**Review Event:**  
**Review Exemptions:** n/a  
**Review Media Identifier:**  
**Review Release Date:** n/a  
**Review Release Event:** n/a  
**Review Transfer Date:**  
**Review Withdrawn Fields:** n/a  
**SAS ID:** 3162960  
**Secure:** OPEN  
**Status:** NATIVE  
**Subject:** EXIMBANK GUARANTEE BG-9449/G-120-46; EMBOTELLADORA O'KEY DE TABASCO, S. A. (O'KEY)  
**TAGS:** EFIN, MX, XMB  
**To:** STATE  
**Type:** TE  
**vdkgvwkey:** odbc://SAS/SAS.dbo.SAS\_Docs/725d5ebb-c288-dd11-92da-001cc4696bcc  
**Review Markings:**  
Margaret P. Grafeld  
Declassified/Released  
US Department of State  
EO Systematic Review  
22 May 2009  
**Markings:** Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 22 May 2009